

Sales CRM Fundamentals | v 1.0

01. Setting up your pipeline

Setting up your sales pipeline is an essential step in streamlining your sales process and closing more deals.

[Setting up your Sales Pipeline | Binox MSP Help Center](#)

02. Following up on Opportunities

With our built-in phone dialer, SMS texting, video email and more, you can go from sourcing to selling in less than a minute.

Opportunities profile: [Following up on opportunities | Binox MSP Help Center](#)

VMail: [How to use Video Mail - VMail | Binox MSP Help Center](#)

03. Using Email Templates

With Our Binox Email Builder, you can now create professional email templates with ease, without having to write a single line of code.

[Email Template | Binox MSP Help Center](#)